

Siemens receives contract from William Osler Health System

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William Osler Health System (Osler) has awarded Siemens Canada Healthcare (Siemens Healthcare) a Managed Equipment Service (MES) contract worth approximately \$154 million. For a contract life-time of 15 years, Siemens Healthcare will provide Osler's three hospital sites with a comprehensive suite of services that will manage the majority of its medical imaging equipment. The deal is the first MES contract ever awarded to Siemens Healthcare in North America and the largest Siemens Healthcare contract win in Canada to date.

The contract includes the procurement, ongoing replacement and maintenance of approximately 190 pieces of diagnostic imaging and diagnostic cardiology equipment in total. Among them are computed tomography scanners, magnetic resonance systems, ultrasound, breast imaging and x-ray equipment, angiography solutions, as well as molecular imaging equipment. Within the scope of the contract, Siemens Healthcare will also offer financing solutions, ongoing education and training for clinical users, onsite technical support, room renovations, professional services and a technology refresh program.

"We are delighted that William Osler Health System has chosen Siemens as its partner for the next 15 years. This award demonstrates our commitment to providing customer-centered, sustainable healthcare solutions for our customers in the Canadian market," said Mr Jim Graziadei, senior vice-president, Siemens Healthcare. He added, "Throughout the term of the partnership, we will provide Osler not only with state-of-the-art technologies from all vendors but also with the financial security and technology certainty Canadian hospitals require. This MES partnership will help them proactively manage the pressures of growing healthcare costs and increasing patient expectations of improving clinical outcomes in the long-term."

"We are excited to partner with Siemens over the next 15 years and achieve an exciting international and Canadian first with their organization," said Ms Joanne Flewwelling, executive vice-president, Clinical Services and chief nursing executive, William Osler Health System. She added, "One of Osler's key areas of focus is on building partnerships that will have long-term, positive impacts on the community we serve. Our work with Siemens will help position us to be on the leading edge in so many of the services and programs we provide through the sustainable use of innovative medical imaging equipment."