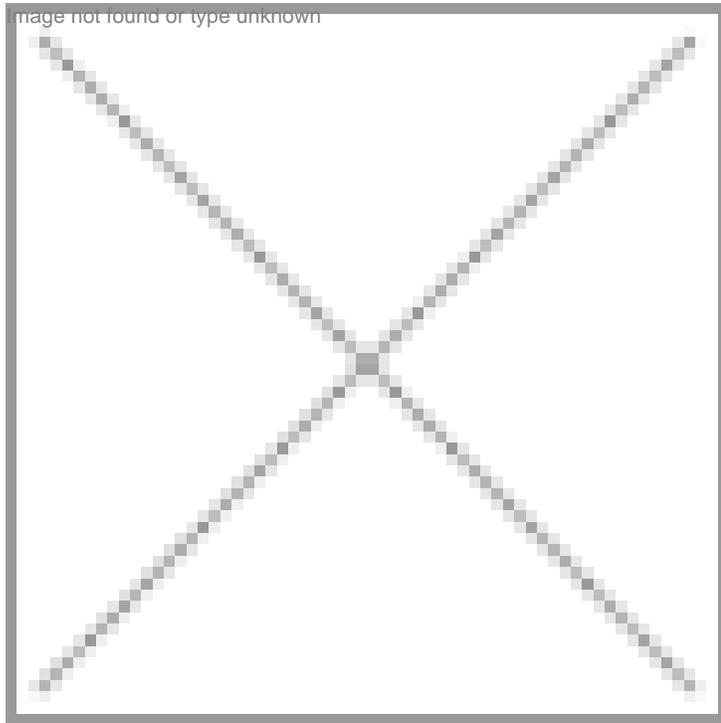


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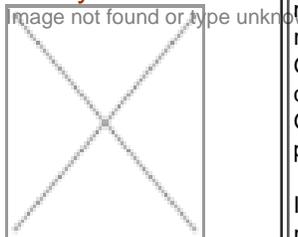
07 July 2010 | News



<p>27 3M India</p>  <p><b>Head: Uday Matrubhutam (CEO)</b> <b>Life Sciences Revenue: Rs 40* crore</b> <i>*Biospectrum estimates</i> <b>Business:</b> Manufacturer and supplier of fluid filtration solutions <b>Start-up Year:</b> 1988 <b>Address:</b> Concorde Block, UB City, 24 Vittal Mallya Road, Bangalore-560001, Karnataka <b>Tel:</b> +91-80-22231414/66595759 <b>Fax:</b> +91-80-22231450 <b>Website:</b> <a href="http://solutions.3mindia.co.in">http://solutions.3mindia.co.in</a></p>	<p><b>Fulfills filtration needs</b></p> <p>3M is a global technology company delivering innovative solutions. It is an organization with more than 35 business units. The company supplies fluid filtration solutions (CUNO filtration systems) to biotech and pharma companies. The company's life sciences business is approximately 10-12 percent of its total industrial business in India. The company's life sciences revenue for the fiscal 2009-10 is estimated at Rs 40 crore.</p> <p>CUNO is one of the leaders in the design, manufacture and marketing of a comprehensive portfolio of filtration products for separation, clarification and purification of fluids and gases.</p> <p>CUNO provide effective and innovative solutions to suit all aspects of the pharmaceutical production scenario. From pre-filtration to final sterile filtration, for laboratory to mass production, CUNO has a solution to meet challenging filtration needs of the pharmaceutical industry.</p> <p>In biotechnology, the company offers solutions from clarification of cell culture-derived proteins to the purification of plasma-derived biologicals to cost-effective solutions to address diverse processing challenges.</p>
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### Genaxy Scientific



**Head:** Navneet Trehan (CEO)

**Life Sciences Revenue:**  
**Rs 31.50 crore**

**Business:** Biotechnology research products

**Start-up Year:** 1999

**Address:** 155-156, C-Block, Community Center, Plot No. 32 to 57, Behind Janak Cinema, Janakpuri, New Delhi-110058

**Tel:** +91-11-47619999

**Fax:** +91-11-25534163

**Website:** www.genaxy.com

### Consolidates product offerings

Genaxy is a key player in the high throughput areas in India, with a market share of around 60 percent. In fiscal 2009-10, it has sales revenue of Rs 31.50 crore as against Rs 29.50 crore last year.

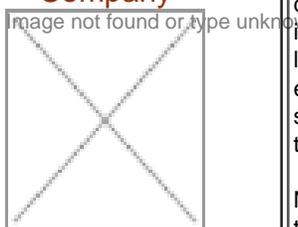
Genaxy entered into molecular biology reagents through its collaborations with Serva, Germany; Flourotechnic, Australia; and Germany-based The Gel Company, which is having a strong presence in the world market in capillary regeneration.

In order to strengthen its market share in the molecular biology reagents, Genaxy has launched innovative range of taq polymerase, hot start taq, DNTPs, PCR master mixes and Q PCR master mixes. The company has also tied up with Qarta biotech, US, for the unique range of PCR products. The company is also entering the chromatography market with the SPE columns from Atiji. Genaxy has also added the water purification system from Arise into its product listing.

Navneet Trehan, CEO, Genaxy, says, "Our focus, in future, will strongly be on proteomics and lab automation. We are also trying to enter into the heavy instruments and the blood banking (healthcare) segments."

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### Newtronics Equipment Company



**Head:** Navin Mehta (CEO)

**Life Sciences Revenue:**  
**Rs 29.70 crore**

**Business:** Development and production of pharma temperature and stability chambers for laboratories

**Start-up Year:** 1980

**Address:** Near Hindustan Naka, Charkop, Kandivli (West), Mumbai-400067, Maharashtra

**Tel:** +91-22-28679326

**Fax:** +91-22-28676059

**Website:** www.newtronic.in

### Gains stability with chambers

Newtronic Equipment Company offers a range of products comprising humidity chamber or walk-in humidity chamber, cooling chambers or walk-in cooling chamber, photostability chambers, incubators, deep freezers, ultra low freezers, pharma refrigerators, laboratory and vacuum ovens. Newtronic's stability chambers is especially suitable for carrying out stability test on drugs and drug substances according to current ICH Guidelines. In fiscal 2009-10, the company churned revenues of Rs 29.70 crore.

Newtronic specializes in the development and production of pharma temperature and stability chambers for laboratories. It also looks at custom-designing its chambers. Its team of designers creates custom solutions using the best tools for highly-specialized requirements.

Newtronic was awarded with the special recognition award for Outstanding Entrepreneurship in Micro & Small Enterprises (Manufacturing) at National Award 2009 held at Vigyan Bhavan, New Delhi, in 2009. Some of the certifications received by the company include ISO 9001:2008, CE Approval and it is also listed in Dun & Bradstreet Database.