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Escalating the growth

30 December 2015 | Reports/white papers | By BioSpectrum Bureau

Escalating the growth

ESCO
WORLD CLASS. WORLDWIDE.

Rank: 8
Segment: BioSupplier-Distributor
Organization: Esco Biotech
President: Mr Sameer Maheshwari
Revenue: Rs 25.69 crore

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Esco Biotech Pvt Ltd is a leading supplier of high quality laboratory equipment to Biotech and Pharmaceutical sector with emphasis on after sales service support. The firm with focused dedication, thousands of installations and trusted relationships with leading life sciences and healthcare Companies, research organizations and educational institutes has emerged as a preferred supplier of world class laboratory instruments and clean room equipment.

For the FY2014-15, Esco's revenue stood at Rs 25.69 crore as opposed to Rs 22.24 crore in the FY13-14. The company attributes its growth to the new biosciences hubs coming up which function as a significant research and production center and also growth in exports of generic drugs.

Esco's product range includes Laminar air flow cabinets, biological safety cabinets, CO2 incubators, deep freezers, laboratory fume hoods, hospital pharmacy Isolators, cytotoxic cabinets, shakers, centrifuges, PCR thermal cycler, shaking micro incubators, multi room CO2 incubator, multizone ART workstation, modular clean room construction components etc. The company has the largest installed base of imported biological safety cabinets in India with over 4,000 cabinets installed all over the country in different pharma companies, biotech companies, research institutes, universities and educational institutes.

Last fiscal, the company added many products to its portfolio. It launched laboratory shakers, laboratory centrifuges, constant climate chambers, ventilated balance enclosures, Containment Barrier Isolators (CBI), Aseptic Containment Isolators (ACTI), Weighing and Dispensing Containment Isolators (WDCI), General Processing Platform Isolators (GPPI), Dynamic Pass boxes and Dynamic Floor Label Hatches, BelloSafe-Iso System with Integrated Shaker, CO2 incubator and isolator.
The other performance highlights of the company in the last fiscal include establishment of Esco pharma, medical, animal science and fume hood division. Esco Biotech distributes its products in more than 100 countries and has a direct presence in 10 of the key global markets.

With the most extensive product line in the industry, Esco claims it has passed more tests, in more languages, for more certifications, throughout more countries than any biological safety cabinet manufacturer worldwide. Esco remains dedicated to delivering innovative solutions for the clinical, life science, research and industrial laboratory community. Esco directs a highly efficient research, product development, manufacturing and customer service program. In addition, Esco aims to establish and strengthen its Corporate Social Responsibility (CSR) as part of its commitment to serve its customers and the community, as well as to preserve the environment.