

Successful Saksham

30 December 2015 | Reports/white papers | By BioSpectrum Bureau

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Saksham Technologies Pvt. Ltd.

Rank: 7

Segment: BioSupplier-Distributor

Organization: Saksham Technologies

Chief - Customer Support: Mr Sameer Maheshwari

Bioscience Revenue: Rs 30.04 crore

Saksham Technologies' total revenue for the fiscal 2014-15 was Rs 30.04 crore. This is an increase of over 13 percent from Rs 26 crore in the fiscal 2013-14. This year the firm is targeting a growth of 30 percent.

As per the company, new biosciences hub coming up will function as significant research and production center. The growth in exports of generic drugs have also helped Saksham in its progress.

With over two decades of focused dedication, thousands of installations and trusted relationships with leading life sciences and healthcare companies, research organizations and educational institutes, Saksham Technologies has grown up to become a preferred supplier of world class laboratory equipment for various scientific applications.

Since its inception in 1992, the firm has been working closely with its customers to understand their needs and requirements to suggest appropriate solutions for respective applications.

The company's reputation for problem solving has been earned through timely support on service and application engineering with in-house capabilities for critical jobs of refrigeration, clean air, high pressure and vacuum engineering. It has also developed an expertise on validation services for various equipment with comprehensive documentation capabilities.

With headquarters in Mumbai, Saksham Technologies has branched out to all parts of the country with regional offices in Bangalore and Delhi. The company has had a busy year and partnered with many national and international organizations.

Saksham signed Memorandum of Understanding (MoU) with Airinspace, France, to promote their Air Decontamination Units; with Cesco Bioengineering, Taiwan, to promote their Bioreactors; with GT Scien, Korea, to promote their Clean Air Systems; with Labor Security System, Italy, to promote their Solvent Storage Cabinets; with PlasLabs, USA to promote their Glove Boxes and Isolators; with Pre-Sens, Germany, to promote their Sensor Probes, Transmitters and Complete Systems.

In addition, the company also signed MoU with Planer, the UK, to promote their Cryogenic Freezers; with RI Lifesciences to

promote their Micromanipulators; UVITec, the UK, to promote their Fluorescent Gel and Chemiluminescence Systems; with Edstrom, USA, to promote their Animal Watering Systems and Bottle Filling Stations for Animals and with ClorDiSys, USA to promote their Chlorine Dioxide Gas Generators.

As per Saksham, the company shall continue to strive for excellence in customer satisfaction and contribute significantly towards the success of plans and activities of their customers.