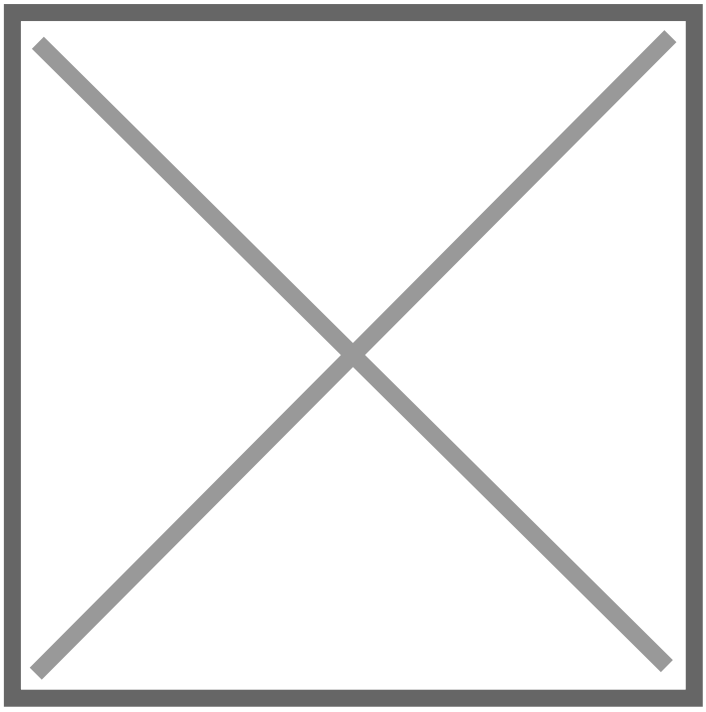
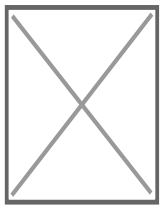
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11 July 2011 | News





Nilsan Nishotech Systems

CEO: Mr Sanjay Badani

21

Business: Supplies separation technologies, filtration systems
Start-up Year: 1997

Address: W-199-E, MIDC, Thane Belapur Road, Navi Mumbai - 400705.
Tel: +91-22-41515151
Fax: +91-22-41515150
Website: www.nishotech.com

Revenue: ₹30 crore

Focuses on purification solutions

Nilsan Nishotech Systems clocked life sciences revenue of ₹30 crore for the fiscal 2010-11 as against ₹20 crore in 2009-10.Â Nilsan Nishotech focuses on separation technologies by offering customized filtration, separation and purification solutions with technology portfolios of membranes, chromatography and ion exchange to industries. Expertise of the company clearly lies in API/bulk drug manufacturing formulations. Nilsan NishotechÂ also impartsÂ engineering skills with international technological process made available through its global partner, Novasep Process, part of Groupe Novasep, specializing in developing andÂ promoting cutting-edge technologies such as membranes systems and chromatography. Some of the company's clientsÂ in the pharma andÂ biotech sector includeÂ Divis, Matrix, Cipla, Torrent and Serum Institute of India.

22

Anatek Services

Joint MD
Mr HG Vadhavkar

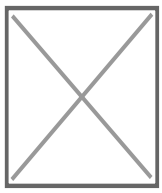
Business: ProvidingÂ high quality Analytical Instruments and Technical Services
Start-up Year: 1990

Academia, government is its mainstay

Anatek Services is a distributor of spectroscopy and chromatography instruments. For fiscal 2010-11, it clocked revenue of ₹30 crore and reported flat growth. In the previous fiscal (2009-10), the company had clocked the same revenue. Anatek represents companies such as Jasco, Japan and Biologic France.
Around 40 percent of its total revenue comes from the life sciences sector. Anatek regularly conducts training programs covering comprehensive course from basic to advance operations and hands on experience on software, routine maintenance and applications on spectroscopy and HPLC.
Anatek's main clientele includes universities and

Address: 210-214 Sai Chambers,
Near Bus Depot, Santacruz (East)
Mumbai - 400 055
Tel: +91-22Ã¢â?¬â??66976816/17, 26671004/0975, 26109608/4285
Fax: +91-22-26104121
Website: www.anatekservices.com

Revenue: ₹30 crore*



Premas Biotech

CEO
Dr Rajeev Soni

23

Business: Distributor of genome sequencing tools

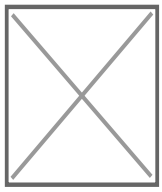
Start-up Year: 2004

Address: Plot No. 77, Sector 4,
IMT Manesar, Gurgaon-122050
Tel: +91-124-4546600
Fax: +91-124-4546624
Website: www.premasbiotech.com

Revenue: ₹27.70 crore*

Markets genome sequencing tools

Premas Biotech offers life science research solutions to companies in India and abroad. Besides being a full fledged contract research and manufacturing services organization, Premas has also been into the marketing of genome sequencing instruments.
The company is one of the distributors for the US-based company Illumina which is a market leader inÂ genome sequencing. Registering a good growth in business, the company clockedÂ revenue of ₹27.70 crore in FY 2010-11 as compared to ₹23.70 crore in the FY 2009-10.
In India, Illumina got its first platform, Bead Array installed at IGIB in 2007. So far, Premas has been instrumental in the installation of over 10 of its flagship genetic analysis platforms. Looking ahead, Premas Biotech, in the current financial year, would further consolidate its distribution business.



Biodigital

CEO
Mr Vijay Bakhru

24

Business:Â Distributor of life sciences equipments

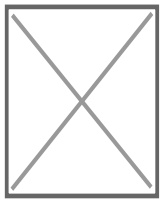
Start-up Year: 2000

Address: 411 Global Foyer, Golf Course Road, Sector-43, Gurgaon, NCR, Haryana-122002
Tel: +91-124-4065283
Fax: +91-124-4147647
Website: www.biodigitalindia.com

Revenue: ₹24.00 crore

Optimistic about future

Biodigital has emerged as one of the leading suppliers of equipment in the bioresearch market with prime focus in the field of biotechnology and other related fields. In FY 2010-11, the company reported a decrease in revenue by registering ₹24 crore as compared to ₹27 crore in FY 2009-10. Despite this slide, the company is quite optimistic about the good growth opportunities in the current financial year.
The brands represented by the company include Syngene,
Martin Christ, Dometic, Mennert, Biochrom, Kinematica A G, Marvel Scientific. The company offers products in three market areas, including the life sciences and biotechnology markets, pharmaceuticals, and healthcare. Biodigital has been concentrating on the excellent after sales service to its customers through a team of service engineers.



Pharmalab India

CEO
Mr Karnik Parikh

25

Business: Manufacturing and supply of process and packaging machines

Start-up Year: 1962

Address: 3rd Floor, Kasturi, Sanghvi Estate, Govandi Station Road, Govandi (East), Mumbai- 400088
Tel: +91-22-66229900
Fax: +91-22-66229800
Website: www.pharmalab.com

Revenue: ₹23.60 crore

Registers 19 percent growth

Pharmalab India clocked revenue of ₹23.60 crore for 2010-11 as against ₹19.80 crore in 2009-10,Â registering a growth rate of 19.1 percent. In 2009-10, theÂ company had seen a drop in revenue to ₹19.80 as against 2008-09 wherein revenue stood at ₹23.20 crore. In the life sciences space, the company is into the manufacture and supply of process and packaging machines for pharma, biotech and its allied industries. New products launched by the company include theÂ Barrier Isolators brought into IndiaÂ from a Swiss-based company. The company also launched laboratory paper filters, membrane filters and syringe filters. Pharmalab has three manufacturing units in Ahmedabad and one in Mumbai. Some of the productsÂ manufactured by Pharmalab include WFI plants, pure steam generators, sterilizers, freeze dryers,Â liquid packaging machines, filtration systems and consumables.