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Westbridge doubles down on Healthians as one of largest long-term bets in health-tech space

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Westbridge has invested an undisclosed sum in Healthians, its existing investee company. This investment is part of an ongoing investment round. Healthians is also in talks with other marquee investors to join the round.

Deepak Sahni has sold a major part of his shareholding to Westbridge in this round and he has moved out from all executive positions in the Company. Nishant Singhal was appointed Board Member & CEO in the month of July 2025. He also took up

the role of Chief Operating Officer for over 3 years till mid of 2023.

Healthians scaled up on all fronts during this period including 18X revenue and volume growth, setting up of over 22 labs and expansion to 300+ cities. Healthians also raised over $100 million during this period from investors like Westbridge Capital, Beenext and Evolvence Fund.

In a first in the Health Tech space and a much awaited development, Healthians announced full Ebitda & Cash profitability starting Q1 of FY26.

This came as a “Diagnostics at Home” category defining moment and that too from a Digital Native healthcare service provider like Healthians. The capability of Digital First players to deliver cash EBITDA has been a point of debate for over a decade now.

Healthians has reported that the company is growing faster than all industry players on a YOY and sequential basis. Healthians is also projecting FY 26 to be a fully EBITDA profitable year. Healthians reported losses of Rs 75 crore in FY 24 and Rs 35 crore in FY 25.

“Our business prospects and processes are fully aligned to deliver positive EBITDA not only in FY 26 but also in years to come with revenue growth higher than industry average. Healthians has significant pricing leverage which will help in driving growth besides volumes”, said Nishant Singhal, Board Member & CEO at Healthians.