

VitusCare gears up for major funding round to revolutionise dialysis care in India and expand globally

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Fundraise is planned to drive VitusCare's next phase of rapid growth



Gurugram-based startup VitusCare, one of India's fastest-growing dialysis care providers and a leading player in North India, has announced plans to raise over \$10 million in its next funding round.

This capital will accelerate the company's mission of making quality dialysis care accessible and affordable across India and similar underserved markets globally. VitusCare is actively engaging with VC funds, healthcare-focused PE players, and impact-driven investors for this capital raise.

The fundraise is planned to drive VitusCare's next phase of rapid growth. Central to this expansion is the company's ambitious plan to triple its network of centres within the next 12 months. Having already doubled its footprint in just 7 months since its Series A funding, VitusCare is targeting underserved geographies where access to quality dialysis care is limited.

The funding will also enhance operational and technological support systems to enable seamless scalability while ensuring efficient management across centers. Additionally, VitusCare plans to invest in upskilling the dialysis technicians, paramedics and other clinical staff, a critical component of its business, to maintain its competitive edge in hiring and retaining skilled manpower.

Earlier this year, VitusCare secured \$2.7 million in Series A funding led by Tomorrow Capital. This milestone enabled the company to solidify its leadership in underserved Tier 2 and Tier 3 cities across North India, demonstrating exponential growth with a strong focus on EBITDA-positive operations. VitusCare continues to prioritise sustainable profitability to support its impact-driven mission and expand into underserved geographies.

At their current pace of growth, VitusCare is already on track to grow 3x in footprint by March 2025 (YOY leading to a 2x on MRR from Rs 2.5 crore to Rs 5 crore) and achieve Rs 100 crore ARR before March 2026.

