

## Builds business alliances for growth

07 July 2010 | News

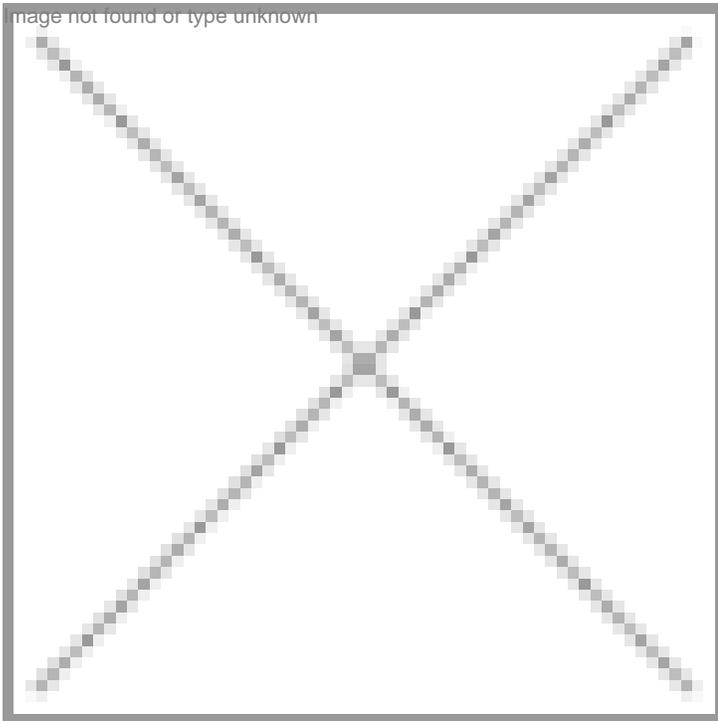


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**Head:** Nakul Toshniwal (MD)  
**Business:** Specializes in analytical and laboratory equipment for life sciences industries  
**Start-up Year:** 1948  
**Address:** 103, SJ House, 1st Floor, Sitaram Mills Compound, NM Joshi Marg, Lower Parel, Mumbai-400011,

Maharashtra

**Tel:** +91-22-23015096

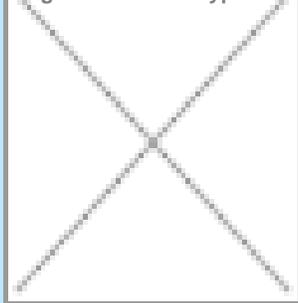
**Fax:** +91-22-23013592

**Website:** www.toshvin.com

**Life Sciences Business  
(in Rs Crore)**

**Rs 85.10 Crore**

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**In addition to its ties with Shimadzu, Toshvin has initiated its partnerships with TKA-Germany, and Restek Corporation-US**

*Toshvin operates through 12 offices and provides effective, efficient marketing and*

Specializing in analytical and laboratory equipments for life sciences, Toshvin Analytical companies in India.

Toshvin represents Shimadzu exclusively in India for the following range of products: UV/Vis spectroscopy, FTIR and AA spectrophotometers, gas chromatographs (GC), and GC mass spectrometers (GCMS), thermal analyzers, spectrofluorophotometers, particle size analyzers, and ICP spectrometers. In 2010, Toshvin celebrates its 40 years of partnership with Japan-based Shimadzu Corporation, one of the world's largest

In addition to the partnership with Shimadzu, Toshvin has extended its business ties with TKA, Germany, for the range of high purity laboratory water purification systems; and chromatography columns and accessories.

Adequate stock of spares and consumables are maintained by Toshvin and the dedicated service support is available for customers from Toshvin Service Centers, which are supported by 350 installations all over India. Toshvin's partnership with Restek Corporation, US, enables it to provide chromatography accessories and consumables. Restek specializes in supplying GC and HPLC columns and accessories with an experience as well as specialized applications.

Toshvin also offers customer support services and has a client-base of over 5,000 customers, including some of the largest companies in the pharma and life sciences industries - both Indian and MNCs, leading research institutes and most of the premier

Toshvin operates through a network of 12 offices and provides effective, efficient marketing and service support to customers all over the country. Application support to customers is provided through close cooperation with Shimadzu India's Customer Support and New Delhi.

The support services provided by Toshvin include instrument demonstrations, analytical method developments, customer training and troubleshooting. The lab is staffed with highly trained and experienced personnel for efficient application support and training.