

Medical emergency startup StanPlus appoints Shalabh Dang as Chief Revenue Officer

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Dang will be responsible for bolstering the national footprint in partnerships and accelerating revenue growth

StanPlus, Hyderabad-based medical emergency response platform, has announced the appointment of Shalabh Dang as its Chief Revenue Officer to expand StanPlus' business verticals and footprint across India & International markets.

In his new role, Dang will be responsible for driving and implementing strategic partnerships with hospitals, corporates, and other channels to boost revenue growth and support the company's mission of creating a 911 model for Indian healthcare.

Dang comes with over two and a half decades of cross-domain experience. In his previous role, he was leading the international and domestic sales and collections at Fortis Healthcare as their Group Sales Head. He has also worked with leading companies like Philips, Vodafone, and TATA Teleservices, amongst others.

He has been rewarded with the Top 100 Global Healthcare Leader Award, Dubai in the year 2019 by IFAH.

StanPlus has raised \$22.6 million so far from investors like HealthQuad, Kalaari Capital and HealthX Capital Singapore amongst others. The company vows to reach emergencies in less than 15 minutes. The company aims to achieve the core pillars of response technologies during emergencies: access, triage, destination selection, and vital sharing.