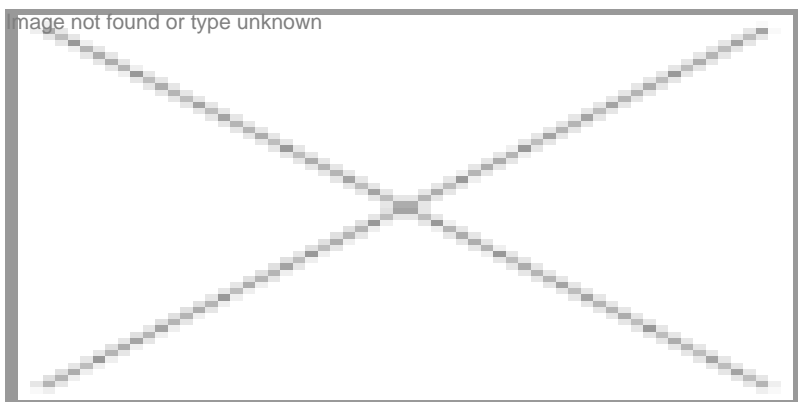


## Photonic Marksman

14 July 2006 | News



### **Photonic Marksman**

*PerkinElmer provides products and services in photonics and health sciences markets that require innovation, precision and reliability.*

PerkinElmer India is a JV company between Labindia Instruments Pvt Ltd and Perkin Elmer Singapore Pte Ltd. Established in 2004, it operates as the exclusive distributor in India for entire range of Life and Analytical Science (LAS) products of PerkinElmer.

In the second year of its operations, Perkin Elmer India has grown its biotech revenue to Rs 18 crore, recording over 40 percent growth in its biotech business. The company has recorded a significant growth in its microarray business and radioactive counters business during the year. It has about 20 array systems installed in the country till date. By the next year, Perkin Elmer India aims to do Rs 27 crore worth biotech business. By 2008, the company plans to touch the \$50 million mark in this segment.

During the year it has introduced several new product lines like Gel Imaging, from basic to high ended models, liquid protein array, image chemiluminescence, liquid handling models. Currently with an employee strength of 170 individuals, it has 10 sales offices and service centers spread across India. To cater to the increased volumes of business, by the next year the company is planning to increase its workforce to about 200 personnel.

The parent company PerkinElmer Inc., focuses on providing solutions, which integrate technology and applications. It is focused in the business areas of life and analytical sciences and optoelectronics and is a leading provider of scientific instruments, consumables, and services to the pharmaceutical, biomedical, environmental testing and general industrial markets. The company designs manufactures, markets and services products and systems within its two business units.

The LAS division of PerkinElmer Inc. provides drug discovery, genetic screening and chemical analysis tools. It also provides instruments, reagents and services for scientific research and clinical applications. Its product portfolio includes assay platforms, plate readers, genetic screening/diagnostics, high through put screening, DNA and protein microarray, live cell imaging, proteomics, maldi-o-tof, radioactive counters, liquid handling systems, research reagents among others. Its product brands include Delfia research and genetic screening solutions from Wallac, MultiProbe automated liquid handling systems, Clarus family of gas chromatographs, LabWorks LIMS/enterprise software solutions, Envision and Victor multilabel plate readers, TotalChrom Chromatography Data Handling software, among others. The manufacturing facilities of PerkinElmer are in the US, Italy and Singapore.

Overall PerkinElmer Inc. has reported revenues of \$1.5 billion in 2005 and has 8,000 employees serving customers in more than 125 countries.