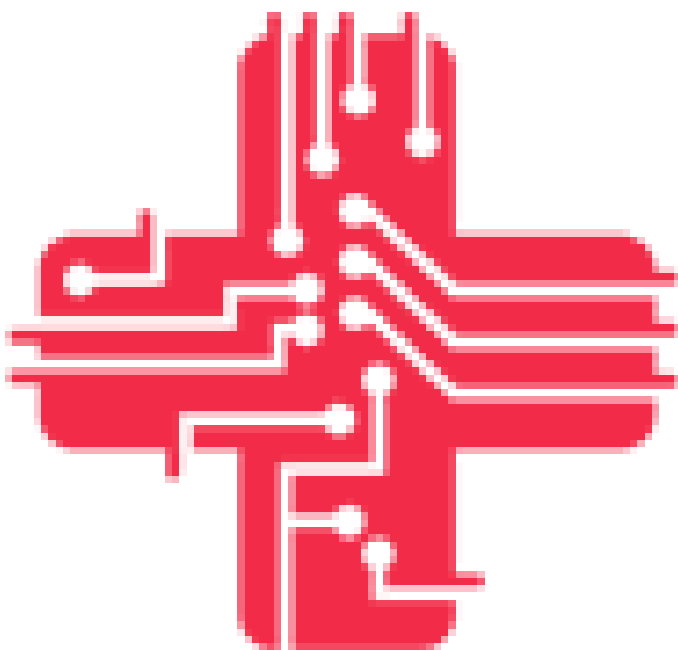


#startupoftheday 98- Robomed Innovations Pvt Ltd

19 January 2022 | Features

Diversifying into non-invasive and wearable medical devices



Inception- 2018

Location- Bengaluru

Domain- Medtech

Founders- J.B. Chowhan, Raj Sakriya (Rajesh.D), Naresh J Chowhan and Kalpesh J Chowhan

Total team strength- NA

Total funds raised- NA

Investors- NA

Revenue generated since inception- NA

Key Highlights-

- Launched Smart Peak Flow for asthma management
- Launched Stet Clean- The first wearable automatic device for stethoscope disinfection
- Launched device for pain free glucose monitoring (for both adults and children)
- Finalising an agreement with an Israeli firm which makes innovative and disruptive device for anaemia, a non-invasive screening easy to operate POC device
- Developing an E-mask
- Have global rights for commercialising Aum Voice Prosthesis device which is patented and till now more than 100 cancer patients have been benefited with this unique device
- Targeting Rs 500 crore over next 5 years
- Collaborating with various medical devices startups from Israel, USA, UK, Singapore, Taiwan and Korea to bring their innovations to India

Founder Speaks-

"We have a very bright future for the medical devices sector in India and I can confidently say that we are not even a sunrise industry. We believe there exists a huge opportunity in the country for medical devices. The only thing is that it should get organized. We also know that medical devices which are manufactured in small scale can be questionable. Such companies 'claim' to be healthcare companies, but are not. The government has taken good steps for the medical devices industry through the Regulatory Act 2019 which has set processes to ensure that people get good quality products. In that journey I think our experience in healthcare for 40 years will come handy to us in building the next level. As you know by now I have dedicated 40 years of my life into Healthcare Industry, logistics and now focusing on specialty medical devices. In these 40 years, I have realized the needs of this industry. I want to make RoboMed a company which constantly strives to bring the best medical devices to the market at an accelerated pace. Digitization and technology are two more opportunities which will dictate the future. Pandemic has led to the huge market opportunity for the medical devices."

- J.B. Chowhan, Founder, Robomed Innovations, Bengaluru