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Niulab Equipment, a supplier of analytical and laboratory equipment to life sciences and biotechnology companies, has joined hands with a Swiss company Precisa Instruments AG.

"Niulab is proud to be associated with some of the worlds' most innovative, and technologically sound manufacturers of analytical instruments used in the pharmaceutical, biotechnology, food and petrochemical industry. Each manufacturer is a proven leader in our industry. They have been carefully selected to partner with Niulab to provide a complete solution to our customers looking for analytical instruments requirements for their laboratory for the compliance of FDA or other governmental regulations," said Ashok Kotwani, founder of Niulab Equipment.

Established in 1982, the company provides the tools necessary to help with the quality control and research in various fields. Niulab Equipment is the authorized sales and service distributor for a many international instrument manufacturers including Thermo Optics, Thermo Electron Corporation for their chromatography, mass spectroscopy and liquid elemental range of products, Bruker GmbH, Germany, CEM Corporation, USA, LI-COR Biosciences, USA, Veolia Water (ELGA Lab Water), UK, Tekmar Dohrmann, USA, New Brunswick Scientific,UK, Protein Technologies, USA, Eltra GmbH, Germany, Netzsch GmbH, Germany and Petrotest GmbH, Germany.

### **Invensys launches new enterprise control system**

Invensys Process Systems, a global player in the industrial asset performance management, has announced the launch of world's first enterprise control system called InFusion. The new InFusion enterprise control system combines industry capabilities from across Invensys with advanced enterprise information and integration technologies from both Microsoft and SAP to dramatically reduce integration costs.

Speaking to mediapersons in Mumbai, Chris Lyden, corporate marketing, vice president, Invensys Process Systems said, "With InFusion technology, the most existing plant floor and enterprise systems can now be cost-effectively integrated into a common system. In conjunction with a suite of new performance services, the InFusion system will help industrial enterprises more effectively align plant operations and maintenance departments with the business to optimize overall asset performance management."

### **Shimadzu opens customer center in India**

Shimadzu Analytical (India), a wholly owned subsidiary of Shimadzu Corporation, Japan has opened its customer support center equipped with the state-of-art instruments. The center will focus on customer training and aid in analytical method development for its customers.

Speaking to mediapersons, Shigenori Nada, managing director, Shimadzu Analytical (India) said, "We are investing about Rs 4 crore (100 million Yen) in setting up the company in India. With staff strength of 20 personnel at the initial stage, we will increase it to 40 within a year's time. In addition to overseeing the activities of the customer support center, we will also provide the marketing support to our distributors."

Sharing the details about the Indian operation, he said, "We are also setting up a software development center to meet the Corporation's software needs. The center will also act as a support hub to the South Asia region. We are looking at achieving a target of Rs 300-400 crore in the next five years."

### **Nicholas Piramal implements LabVantage's Sapphire LIMS**

Nicholas Piramal India Ltd (NPIL) has announced the implementation of LabVantage's Sapphire TM, laboratory information management solution (LIMS) at the Nicholas Piramal Research Center (NPRC) in Goregaon, India.

Harish Chawla, CIO, NPIL said, "We selected LabVantage's Sapphire after evaluating many Indian and international LIMS packages and visiting a number of installations."

Anil Kastuar, president of LabVantage's operations in the Asia-Pacific said, "LabVantage has successfully implemented Sapphire at NPRC in just six months. With our in-depth domain knowledge of pharmaceutical R&D and quality processes, and the insight of the regulatory provisions including 21 CFR Part 11 and GxP standards, we offered NPRC an exceptional solution with measurable gains."

### **Proteomics International ties up with TechnoConcept**

Australia-based Proteomics International has concluded a deal with New Delhi, India-based TechnoConcept, whereby the Indian company would become the exclusive supplier of Proteomics' cutting-edge protein analysis services.

Dr Richard Lipscombe, MD, Proteomics stated that the deal would increase the capabilities of both the Western Australian Institute for Medical Research (WAIMR) and Proteomics, as well as adding to the overall capacity of the state to deliver biotechnology-related services.

### **RSA Security to open development centre in Bangalore**

RSA Security, a global player in protecting online identities and digital assets, announced its plans to open its first development centre in Bangalore. The centre will operate in tandem with RSA Security's other development centres located

in Brisbane, Australia; Bedford, USA; Herzelia, Israel; and Chennai, India, at HCL Technologies, Inc.

Outlining the plans for the development centre, Stan Swiniarski, vice president of Engineering (identity and access management) at RSA Security, said, "The Bangalore development centre will oversee the company's award-winning identity and access management software products and will also play a key role in building mission-critical consumer solutions for authentication and extending our current fraud protection offerings."