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#startupoftheday 73- QubeHealth

15 December 2021 | Features

Changing the way Indians access & pay for healthcare



Inception- 2019

Location- Mumbai

Domain- Healthcare finance

Founders- Chris George and Gagan Kapur

Total team strength- 30

Total funds raised- NA

Investors- Inflection Point Ventures, Mohit Burman (Dabur Group), Keiretsu Forum (NCR, Bengaluru & Chennai Chapters) and a group of other marquee Indian and International HNI investors namely Alan Gertner, founding member of Google's first Global Business Strategy team and Akshay Saxena, a Ashoka Fellow and President of Avanti.

Revenue generated since inception- NA

Key Highlights-

- Provides tap funds to address medical expenses which are not covered in insurance plans
- Grown 100% Quarter-on-Quarter
- Acquiring 300+ large corporations, managing health for 300,000 of their employees
- Empanelled over 11,000 hospitals, clinics and diagnostic centers across India
- To deploy over Rs 2000 Crore worth of healthcare credit by next 5 years

Founder Speaks-

"While we have the access to innovative payment infrastructure, India has not had access to low-cost, friction-free capital to pay for healthcare expenses. We see a change coming in healthcare access and payments in India. The Fintech for

Healthtech, with payments simplification is driving a change, where 'embedded finance' will disrupt the payments equation in healthcare. In India this trend is beginning to take shape, and QubeHealth is leading the way in simplifying healthcare access and payments in the healthcare journey of patients. The QubeHealth platform gives employed Indians, easy one-click financing, lowest prices and a concierge service to manage the entire healthcare needs of their family, supported by their employer's health benefits programs."

- Chris George, Chief Executive Officer, QubeHealth, Mumbai