

46-50

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	Raj Analytical Services
	MD Taranjeet Singh Bhuee
46	Business: Distributor of chromatography consumables
	Start-up Year: 1992
Address: Plot No.-501, Industrial Focal Point, Phase Ix, Mohali, Sas Nagar, Punjab-160062 Tel: +91-172-2213559, 5053375 Fax: +91-172-2234077 Website: www.rajanalytical.com	

Rides on chromatographic supplies

Raj Analytical Services is engaged in importing and supplying of chromatography items and accessories in India. Incorporated in 1992, the company supplies a wide range of chromatography products that include gas chromatography, flash chromatography, HPLC, autosampler, instruments, TLC, autosampler, standards and liquid handling products among others. The company clocked an estimated revenue of **₹4 crore** in FY 2010-11. In tune with the company's belief for compliance to the customer's and market's needs, Raj Analytical has maintained a good inventory for immediate deliveries. Few of the principals of the company are ZirChrom, Poly LC Inc, CERI, Hamilton, Chemco, Polymer Laboratories and Varian. According to Raj Analytical, its strength lies in the fact that it offers all round technical support to the chromatographers in terms of troubleshooting and application support.

Revenue: 4.00 crore

Lablinks Biotech

Director

Mr Amit Dahiya

Business: Supplier of instruments

Start-up Year: 1989

Address: C-16, KSSIDC Industrial Estate, Hoskote, Bangalore-562114

Tel: +91-80-32440830

Fax: +91-80-27904790

Website: www.lablinksbiotech.com

Revenue: 3.60 crore

Lablinks leverages on new patents

Lablinks Biotech designs and manufactures equipments, bioreactors, custom-built roller bottle equipment with built-in incubators, disposable bioreactor systems of patented design, blotting manifolds and filtration systems for biotechnology laboratories and the industry. The company recorded sales revenue of 3.6 crore in 2010-11 as compared to previous year's sales of 3 crore. It is also constructing an application laboratory at Hoskote Industrial estate, near Bangalore, India. Lablinks has been successful in developing import substitution for a number of critical equipments. Major customers of the company include prestigious institutions like Pasteur Institute of India, the Indian Institute of Science, Sun Pharma, Intervet laboratories, GB Pant University and Mediclone Biotech among others. Lablinks has launched an advanced version of the disposable bioreactor, the patent for which is still pending.

Andel Equipment

MD

Mr Anu Bhutani

Business: Suppliers of lab fermenters, pilot scale fermenters and industrial scale fermenters

Start-up Year: 2006

Address: 298, Industrial Area, Phase-9, Mohali-160062

Tel: +91-172-2213861

Fax: +91-172-2214034

Website: www.andelindia.com

Revenue: 3.50 crore

Andel optimistic about future growth

Andel Equipment is a manufacturing company that has high class engineering operations and rigorous quality control systems. Established with an aim to provide the best biotechnology equipments to research laboratories, bio-pharma, bio-agri industries for pilot to large scale production, the company has been able to carve niche for itself in the supplier segment. In FY 2010-11, the company registered life sciences revenue worth 3.50 crore. Andel is highly optimistic regarding its future growth and has projected a revenue of 10 crore for the current financial year. The company also has expertise in essential oil distillation units and solvent extraction units under technical collaboration with CSIR lab-Institute of Himalayan bio resource technology, Palampur. Andel Equipment has also ventured into laboratory ultra pure water purification systems and emerged as a key supplier in a short period of time by offering quality products at an economical price.

Bio-Age Life Sciences

CEO

Mr Shashi Kumar Rana

Bio-Age sets focus on R&D

Bio-Age Equipment and Services is an ISO 9001:2008 certified company involved in manufacturing, sale and after-sale services in the areas of industrial biotech products like fermenter and water purification systems among others. In FY 2010-11, the company reported a revenue of 2.95 crore as compared to 2.85 crore in FY 2009-10. Bio-Age has made collaborations with foreign companies for trading their products, including Grant Instruments, UK; Picodrop, UK and E-Chrom Tech, Taiwan. It also provides hands on practical

49	Business: Distributor of life sciences equipments
	Start-up Year: 2004
Address: S.C.O. No.1, Phase 9, Industrial Area, Mohali-160062	
Tel: +91-1072-5095350	
Fax: +91-172-5095350	
Website: www.bioageindia.com	
Revenue: 2.95 crore	

50	Pooja Lab Equipments
	CEO Mr GG Pillai
	Business: Manufacturers of scientific instruments and lab equipments
	Start-up Year: 1999
Address: 22, Gr. Floor, Bhandup Industrail Estate, Pannalal Compound, LBS Marg, Bhandup (W), Mumbai - 400 078.	
Tel: +91-22-25968723	
Fax: +91-22-25968546	
Website: www.poojalabequips.com	
Revenue: 1.9 crore	

Ventures into green technology

Pooja Lab Equipments, which is based in Mumbai, clocked revenue of 1.9 crore in FY 2010-11 as compared to 1.5 crore in 2009-10. Pooja Labs caters to research institutes, educational institutions and life sciences companies. Some of its clients include the Tata Institute of Fundamental Research, Mumbai; the Indian Institute of Technology, Mumbai; Bhabha Atomic Research Centre, Trombay; Central Institute of Cotton Research, Nagpur; University of Pune; Department of Atomic Energy, Hyderabad; Ion Exchange India, Hyderabad and USV Limited. Some of the products that the company manufactures, include glass door refrigerator, O D incubator, plant growth chamber, stability chamber, environmental test chamber, lab oven, lab equipments and seed germinators. Keeping in view of the growing global demand for a clean and green environment, the firm started manufacturing eco-friendly refrigeration equipment.