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Agilent inks new partnership in cannabis and analytics space

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DELIC Labs Announces Partnership Agreement with Agilent Technologies



Canadian firm Delic Corp has announced that its subsidiary, DELIC Labs, has entered into a partnership agreement with Agilent. Under the agreement, Agilent will refer its clients interested in cannabis and hemp analytics and new product development to DELIC Labs and in turn, DELIC Labs will recommend Agilent analytical equipment to its clients looking to purchase new systems.

Both companies will participate in sales and marketing initiatives, referrals and instrument training.

"We continually strive to meet the needs of our customers and there has been a significant interest in cannabis and hemp analytics as well as new product development," said Greg Kozadjian, Emerging Markets, Business Development, Agilent Technologies. "Partnering with the team at DELIC Labs is a natural fit as they are at the forefront of legal cannabis analytics and research. We are excited to leverage their domain expertise."