

# This pandemic will have a sustained economic impact worldwide

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Varun Pahwa, President, DRI - Pahwa Group talks about effect of COVID-19 and company's presence in healthcare sector



Can you throw some light on DRI presence in Pharma & healthcare sector?

We have clients both in the health care and pharmaceutical sector. We are a group of companies' dealings in air treatment and air technology. On the healthcare side we provide special air management solutions for hospitals like Medanta and others not only in India but globally as well.

Our specialty is that we do special air handling unit for operation theatres. Operation theatres require certain critical environment including certain temperature and humidity along with cleanliness level that needs to be maintained depending upon the nature of surgery. The overall hospital requires more stringent air quality control. That is where one of our group companies, DRI provides air management quality management.

Another group company Bry-Air (part of Pahwa Group) has exposure to the pharmaceutical industry which provides special air conditions for drug storage factory and pharmaceutical industry.

As a group, majority of our manufacturing facilities are in India, close to Gurgaon. However we have manufacturing facilities in China and Malaysia as well. More in the regional and local markets.

#### Is there any recession that you can see with the current coronavirus pandemic?

The virus has no doubt affected the supply chain especially with most countries including India having to take drastic steps to contain the virus. This has had a direct monetary effect in various industries which are related to various sectors again. This will have a sustained economic impact worldwide, especially with the worldwide stock market downfall and many countries in a state of lockdown with a direct effect on economic activities.

## Is there any collaboration or partnership that is in the pipeline of the company?

We take a lot of our initiatives directly as we are a technology intensive and an innovative company. So we don't necessarily rely on external partners for technology inputs or product input. We have a very strong R&D and we believe in innovating inhouse products for the planet which are the best in the world.

### Is there any new product being launched by the company?

Yes we have products in pipeline for various different applications particularly the healthcare industry. We have a range of special operation theater air handling units and healthcare air handling units which incorporate all three aspects on our single skid system- Filtration, temperature control and humidity control which is a key for any healthcare facility. All three are very crucial for any health care facility. The products are highly energy efficient and have all types of sensors and control built in.

# Are you also supplying instruments to the R&D companies; R&D institutes that requires specific type of temperature?

Yes. As a group, we do provide equipment for R&D facilities which could be in private sector, public PSUs or also the academia or the universities.

Specifically, in R&D facility, we do provide very specific humidity control that is dehumidifier. That is our specialty under Bry-Air.